



Factsheet

Optimize and tailor Fusion Trade Innovation to react and adapt

The Fusion Trade Innovation Software Development Kit (SDK) is a modern customization toolkit that gives you control to optimize business integration and workflow, by extending core functionality without impacting your upgrade path.

↑10%

Gain in operational efficiency with the SDK reducing manual processes

With Fusion Trade Innovation's SDK you can tailor workflows and integration for tighter synergy with enterprise applications and other business areas to minimize cost, reduce risk, and drive growth and enhanced customer service. It puts the power in your hands to streamline processes and improve user experience, while protecting your core platform with forward compatible customizations that ensure simple software upgrades and global platform maintenance.

Improve operating efficiency

Issuing a letter of credit or guarantee involves collaboration and multiple hand-offs across many departments and locations. The process will vary from bank branch to bank branch, impacting scalability of your business and making it very challenging to optimize the issuance lifecycle. A flexible approach to workflow is key to driving operational efficiency and making marginal gains in an increasingly commoditized business.

International banks are increasingly adopting hub-and-spoke processing models to deliver localized customer services and to meet different regional requirements, while maintaining core centers of processing excellence.

At the same time, banks are using this model to drive team based processing, governed by customizable workflows to enable 24x7 global services for corporate clients. The SDK enables you to optimize existing processes and flows and introduce operational efficiencies.

Parallel workflows can be created to improve the time to market for new issuance and speed up servicing time. Exceptions and user defined paths can also be tailored using the SDK and the rules-based engine in Fusion Trade Innovation.

Integration with third party and bank subsidiary systems and processes allows you to meet local and regional client and compliance requirements.

// **A flexible approach to workflow is key to driving operational efficiency and making marginal gains in an increasingly commoditized business."**

Adapt and control with ease without the normal risks of system customization

The SDK enables contextual information from external business applications to be integrated into Fusion Trade Innovation so the user has one seamless application.

In tandem with powerful service level agreement (SLA) dashboards and escalation tools, the SDK enables you to tailor client and bank specific workflows to meet internal and external SLAs with confidence.

Protect, extend and innovate

The SDK enables you to protect the core system, while customizing workflows and extending core functionality. It gives you the flexibility to both customize workflows and upgrade to the latest core, storing a separate deployment of custom code so you can keep tailored workflows even when upgrading and ensure downstream systems are not impacted. While Finastra builds the latest regulatory and compliance requirements into the core system, the SDK puts control into your own hands and provides a controlled environment for system adaptation, without the common perceived risks of system customization.

Reduce operational risk

The SDK allows you to reduce operational risk by increasing automation, further reducing manual processes and by improving visibility and integration of workflows across the trade finance business. Centralized and cross-business views enable you to reduce the risk of non-compliance with greater straight-through processing and a full audit trail.



Reduction in integration and customization costs through use of the SDK

Key benefits

1. Improve operational efficiency

- Reduce manual processes
- Improve integration
- Design efficient workflows
- Improve SLA tracking

2. Grow business

- Reduce transaction life cycle
- Increase transaction processing capacity
- Improve SLA communication
- Increase customer satisfaction

3. Reduce operational risk

- Reduce operational errors
- Reduce manual processes
- Improve visibility of the processes
- Improve integration

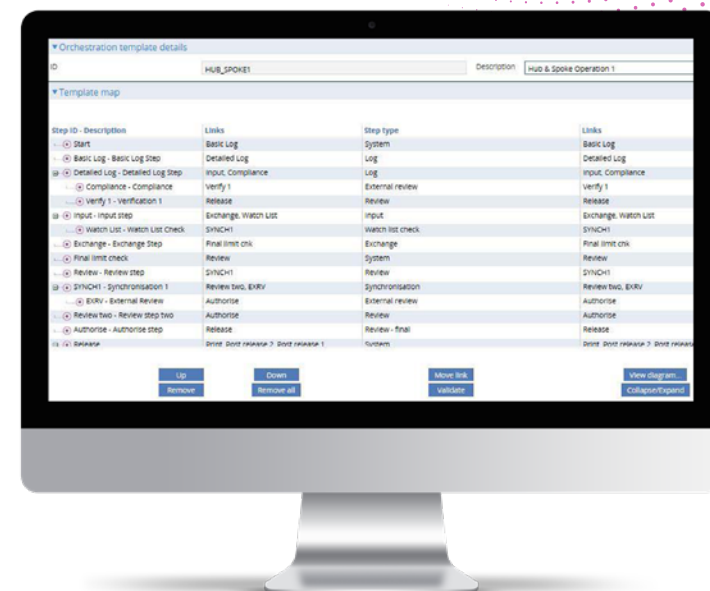
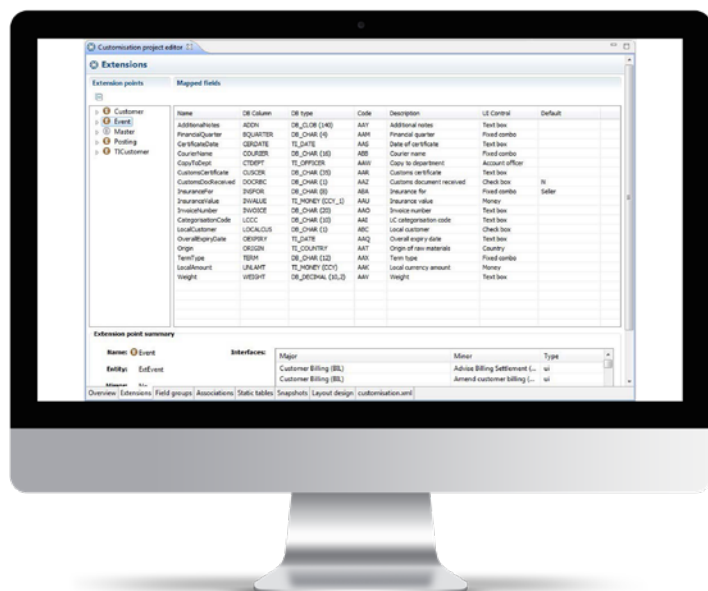
4. Reduce costs

- Reduce time resource costs on manual and tactical activities
- Reduce integration and customization
- Reduce time to market for roll-out of business requirements
- Reduce bank bottom line costs

In addition, the SDK drives tight integration of the core application with watch-list checking engines through pre-configured or flexible interfaces to support centralized and consistent application of Know-Your-Customer compliance processes.

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Workflow orchestration for easy integration e.g. KYC processes

Increase margins, improve service and grow the business

With the ability to re-model processing workflows and the flow of transactions you can move towards the optimum model to grow your business and exceed client expectations. Adopting the SDK alongside a hub-and-spoke model enables additional teams to be added to a hub and 'follow the sun' processing so that work can continue in a different center out-of-hours.

This expands workload capacity and to support volume growth. All this business activity is made highly visible to management via the SLA dashboard, showing individual team allocations and the status of transactions against SLAs. You can prioritize workloads based on key accounts, client profitability and other criteria deemed important.

Reduce costs

The SDK allows self-sufficiency for customizations with integration and workflow management changes that can be completed either by your operations teams or partners. An intuitive interface means that in many instances little or no training is required, reducing operational overheads.

Using SDK, a lot of customization and integration work can be completed efficiently and cost effectively, boosting ROI quickly

Key features in a bigger size

Customized workflow orchestration

With SDK you can customize workflow orchestration, for example to integrate with external processes and watch lists, and include Know-Your-Customer and facilities checking. Use of parallel workstreams can reduce 'wait-time'.

User interface control

The toolkit allows for customization of screens by enabling different data in different steps and supporting different roles and responsibilities through the workflow. Fields can be hidden or shown as read only. The user only gets to see and work with the data relevant for their role in the process.

Application data extension

Augment trade finance data with the extra tables and fields required by your bank's procedures. Fields can be directly typed in, populated from an external process or calculated using Java extension classes.

Control and accessibility to grow your trade finance business

External process integration

With support for external applications you can add applications to the Fusion Trade Innovation start menu. Data from external systems can be shown embedded into the system's screens to prevent the need to open a separate application. All of this is secure with single sign-on and improves the user experience for your staff.

Trade finance data can be shared with external processes, for example to provide a unified corporate dashboard showing status across all their banking business.

MIS report enablement

The SDK provides a Data Extract Configuration Tool (DECT) that enables you to represent the Fusion Trade Innovation data model in a form for use by either Finastra or external business intelligence or reporting tools. Banks can choose which tables and columns to export and export cross-zone to facilitate global reporting.

Enhanced MIS capability allows you to include tables of data from other areas of the business and prevent impacts in performance of day-to-day operations and databases.

Additional features

SDK gives you control and accessibility across your growing trade finance business and provides a flexible solution that adapts to your needs.

A wealth of additional features includes:

- Additional processing steps in line or parallel
- Event data enrichment from external process
- External verification processes (accept or reject) with customisation with step level date
- Feed transaction status information to a cross-business dashboard for relationship manager
- Integrate data from external applications as embedded views

Technical overview

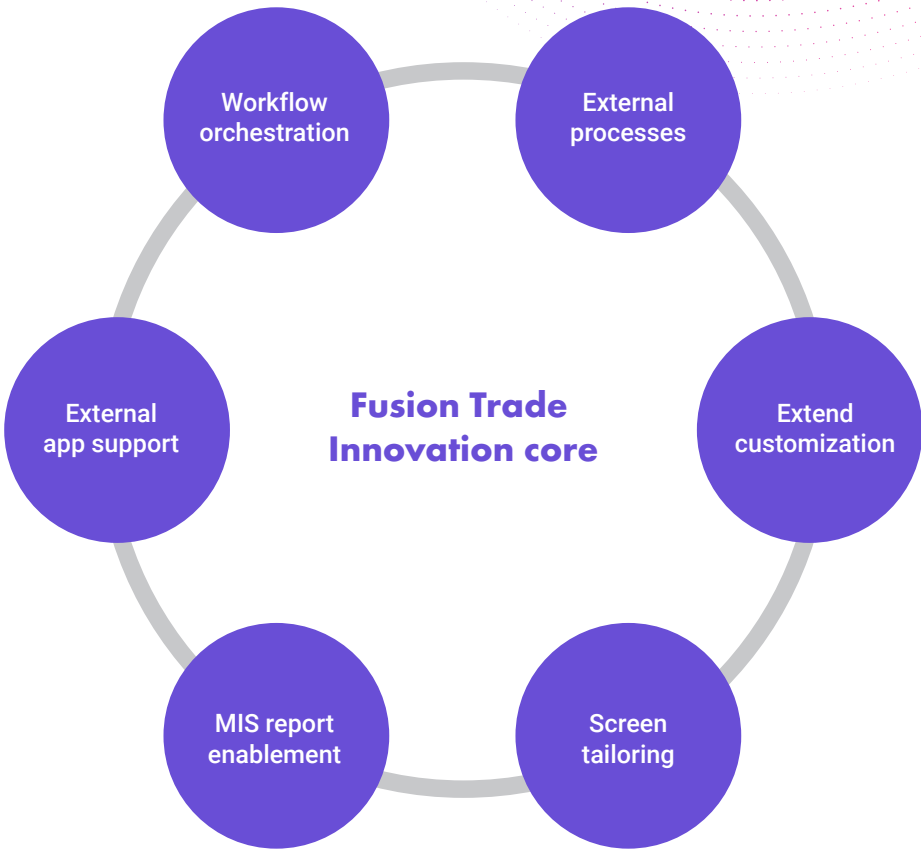
The SDK consists of a mixture of application add-ons in Java allowing you to integrate external processes and applications so that Fusion Trade Innovation can talk to all your key processes.

The application extension tools are provided as plugins to the Eclipse IDE tool. These enable extensions to Java to intuitively and securely customize the system.

Full access to the Trade Innovation data model is available in Eclipse to help define configuration of the chosen data extract tool.

Interfacing services provided and used by Fusion Trade Innovation are based on XML request and response messages.

Full technical details about the SDK and core platform are available on request.





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Visit tcmpartners.com



Contact Us At
marketing@tcmpartners.com



Telephone
+34 663 12 75 61



About TCMpartners

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With a presence in Latin America and Europe, TCMpartners integrates world-class solutions that digitize financial institutions' business processes with their clients. Learn more at tcmpartners.com

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